

Payments Conference and Exhibition

EBA Day

“Bringing digital payments to the forefront”

31 May and 1 June 2022

Austria Center Vienna (ACV), Bruno-Kreisky-Platz 1, Vienna, Austria

Conference Agenda – Day 1: Tuesday, 31 May 2022

9.00 Registration and breakfast

10.00 Welcome by the EBA
Wolfgang Ehrmann, Chair of the Board, Euro Banking Association

10.10 Host Sponsor Keynote “Payments – the lifeblood of banking services”
David O’Mahony, Chief Operations Officer, Erste Group

10.30 Strategic Roundtable “The future is now! How do we best employ technology and infrastructure in transaction banking and payments?”

- Sara Castelhana, Managing Director, EMEA Payments & Commerce Solutions, J.P. Morgan
- Kerstin Montiegel, Managing Director, Global Head of Client Connectivity, Corporate Bank, Deutsche Bank

Moderator: Sulabh Agarwal, Global Head of Payments, Accenture

11.15 Challenge Speech “Metaverses, digital currencies and payments”
Rohit Talwar, Author, Foresight Researcher and CEO of Fast Future

12.00 Lunch and networking time

13.30 Start of parallel panel streams:

Stream 1: Practitioners’ insights into payment trends

13.30-14.15 The value of digital payment platforms

Digital platforms can bridge customers and financial institutions and offer opportunities for both. How should PSPs deal with new forms of financial, operational, and reputational interdependencies?

Moderator: Stefan Schütt, Partner – Banking and Capital Markets, BearingPoint

Speakers:

- Gerhard Bystricky, Head of Product Development Payments, Germany, UniCredit
- Charles de Rougé, Head of SaaS Solution, Financial Messaging, Bottomline
- Silvia Mazánová, Head of Product Management, valantic FSA
- Claus Pahlke, Structuring Non-Bank Financial Institutions, Cash Management, Corporate Bank, Deutsche Bank

Stream 2: Technology supporting payment advancements

13.30-14.15 How technology continues to drive the future of payments

Technologies such as machine learning, cloud computing, APIs and robotics are rapidly changing the way PSPs operate. What are recent case studies? What is the hidden cost and risk?

Moderator: Patricia Hines, Head of Corporate Banking Research, Celent

Speakers:

- Patrice Amann, Regional Business Lead – EMEA Financial Services, Microsoft
- Philipp Hofer, Group Product Owner Cash Management, RBI
- Jon Lloyd, Head of Customer Success (Europe), Form3
- Steve Wright, Principal Commercial Consultant, Lusion Payments, and Consultant, Hewlett Packard Enterprise

Stream 1: Practitioners' insights into payment trends

14.30-15.15 Building Operational Resilience

In the financial services sector focus has shifted toward building resilience across operations. What considerations must financial institutions be aware of ahead of impending regulatory deadlines? Which technology-based solutions are available to assist them in building a robust and compliant operational resilience strategy?

Moderator: Tom Zink, Research Director, IDC Financial Insights

Speakers:

- Nicola Coyne, Head of Low Value & Immediate Payments, Barclays
- Parth Desai, CEO, Pelican
- George Lynn, Head of Business Development at Payments Hub, PagoNxt (Santander)
- Luigi Paris, Head of Sales Team for Central Institutions, Nexi

Stream 2: Technology supporting payment advancements

14.30-15.15 From Open Banking to Embedded Finance

Open Banking is growing as consumers become more comfortable with digital services. How can shared data, better risk management and flexible infrastructure further support the trend? How should data be used? Which role do APIs play to create more interfaces? What will be the next steps for Open Banking?

Moderator: Vincent Brennan, Payments and Operational Continuity Advisor

Speakers:

- Mark Lohweber, CEO, CocoNet
- Michael Niczyporuk, Global Head of Open Banking, VISA
- Craig Ramsay, Managing Director, Global Innovation and Partnership Lead, HSBC
- Paul Thomalla, Global Head of Payments, Finastra

15.15 Coffee break and networking time

15.45-16.30 On the way to invisible payments

How are evolving business ecosystems promoting a frictionless payment experience for consumers? What are the trends regarding embedded payments? What new products, services, and transaction models enable next-generation payments? What hurdles have yet to be overcome?

Moderator: Laura McDermott, Head of European Payment Schemes, NatWest

Speakers:

- Erwin Kulk, Head of Service Development and Management, EBA CLEARING
- Lewis Nurcombe, Global VP of Sales, CurrencyCloud
- Veronique Steiner, Executive Director, Head EMEA High Growth Tech Payments, J.P. Morgan
- Ad van der Poel, Managing Director, Co-head of Product Management for GTS EMEA, Bank of America

15.45-16.30 Digital currencies and stablecoins – maker or breaker of the financial system?

What can PSPs and technology providers do to prepare for the opportunities and challenges of digital currencies? Can digital currencies be integrated into the existing financial system? If so, what are the consequences? Which role will decentralised finance play?

Moderator: Liz Lumley, Deputy Editor, The Banker

Speakers:

- Uwe Klatt, CEO, GEVA Group GmbH
- Manuel Klein, Product Manager, Blockchain Solutions & Digital Currencies, Corporate Bank, Deutsche Bank
- Gernot Pretenthaler, Senior Strategic Partnerships & Ecosystem Manager, RBI
- Inge van Dijk, Director Payments & Market Infrastructure, Dutch Central Bank
- Arjeh van Oijen, Head of Product Management, IPF, Icon Solutions

16.30 Coffee break and networking time

Stream 1:
Practitioners' insights into payment trends

16.45-17.30 Instant payments and request to pay – on their way to mainstream?

What elements are missing to increase transactions using instant payments and request to pay? How can companies and individuals overcome the barriers to adoption? Do all payments need to become instant?

Moderator: Tanja Konrad, Head of Daily Banking Services, Erste Group

Speakers:

- Massimo Agostinacchio, Head of Clearing & Settlement Solutions, Nexi
- David Chance, Vice President Strategy & Innovation, Fiserv
- Richard Stansbury, Director, Head of Payments Commercialisation and Propositions, HSBC
- Heimo Tiefenboeck, Cash Manager, Porsche Corporate Finance

17.30 Drinks Reception and networking time

18.30 End of first day

Stream 2:
Technology supporting payment advancements

16.45-17.30 Payments as a Service – the next star in banking?

What can PSPs do to create an “app store” of banking to satisfy evolving customer needs? How can the cloud, APIs and platformisation act as enablers to reach every customer with their individual needs? What can the digital payments strategy of the future look like?

Moderator: Nils Jung, Partner, Be AG

Speakers:

- Ray Caradine, Director Customer Value, ACI Worldwide
- Krzysztof Hoffman, Head of Payments, Aion Bank
- Tino Kam, Head of Product Management - Transaction Banking, Nordea
- Hubertus von Poser, Member of the Management Board, PPI AG

Conference Agenda – Day 2: Wednesday, 1 June 2022

8.00 Registration and breakfast

9.00 Start of parallel panel streams:

Stream 1:
Practitioners' insights into payment trends

9.00-9.45 Real-time liquidity management

How can corporates and SMEs use real-time data to improve their liquidity and working capital management? In which way can automation of cashflow processes help? What else has to be done to bring liquidity management close to real-time? When will Treasury as a Service (TaaS) become a reality?

Moderator: Joost Bergen, Owner, Cash Dynamics

Speakers:

- Krister Billing, Market Infrastructures & Regulatory Affairs, SEB
- Ilkka Korhikoski, Head of Payments, Tietoevry
- Mario Mendia, Senior Vice President, TAS Group
- Priyanka Rath, Managing Director, Head of Global Liquidity and Accounts Solutions Specialists, J.P. Morgan

Stream 2:
Technology supporting payment advancements

9.00-9.45 Unlocking immediate payments and request to pay

As the demand for cross-border real-time payments is increasing, standardisation and data richness of payments is becoming again a priority. How will the migration to ISO 20022 help? How can request to pay support that trend?

Moderator: James Barclay, Executive Director, J.P. Morgan

Speakers:

- Andrew Buckley, Executive Vice President, Infrastructure, Mastercard
- Tom Lambrecht, Country Manager Benelux & Nordics, Sopra Banking
- Guy Moons, Head of Payments Solution Consultants, Europe, FIS
- Sandra Peute, Strategy and Business Developer SEPA Transactions, ABN AMRO Bank

Stream 1:
Practitioners' insights into payment trends

10.00-10.45 New business models with ISO 20022

How can enriched payment data better serve customer needs in the future? What will be the impact of ISO 20022 on banks' business models? How can its benefits be combined with new technology such as plug-and-play, the cloud or platformisation?

Moderator: Becky Clements, Head of Industry Engagement, Pay.UK

Speakers:

- Francis de Roeck, Head of Industry Engagement for Payments, Global Cash Management, BNP Paribas
- Julie Guetta, Head of Payments Strategy, RedCompass Labs Consulting
- Annelinda Koldewe, Product Area Lead Channels & Reporting, TS/Tribe Payments, ING
- Domenico Scaffidi, Vice President, Global Industry & Regulatory Affairs, Volante

Stream 2:
Technology supporting payment advancements

10.00-10.45 CBDC to the rescue of correspondent banking and international payments?

Would a multiple central bank digital currency really address the pain points of international payments, such as high transaction costs, long settlement times, and lack of transparency? If so, how? And more importantly, by when?

Moderator: Joy Macknight, Editor, The Banker

Speakers:

- Thierry Chilosi, Head Chief Executive Europe, SWIFT
- Petia Niederländer, Director Payments, Oesterreichische Nationalbank
- Petra Plompen, Senior Manager, Service Development and Management, EBA CLEARING
- Marc Recker, Global Head of Product, Institutional Cash Management, Corporate Bank, Deutsche Bank
- Michael Steinbach, Head of Financial Services, Worldline and CEO, equensWorldline

10.45 Coffee break and networking time

11.30 Fireside chat "A seamless connection between banks and corporates: opportunities, risks and outlook"

- Sabine Zucker, Head of Trade Finance & Transaction Banking, RBI
- Moderator: Andreas Burger, Partner, Deloitte

12.00 Lunch and networking time

13.45 Start of parallel panel streams:

Stream 1:
Practitioners' insights into payment trends

13.45-14.30 Banking and payments as a service – the way forward for FIs?

What benefits do financial institutions have when adopting managed services? What are the risks? Will outsourcing and specialisation lead to increased efficiency, or generate new sources of revenue? Will FIs better satisfy increasing customer needs?

Moderator: Liz Lumley, Deputy Editor, The Banker

Speakers:

- Mick Fennell, Business Line Director, Payments, Temenos
- Gauthier Jonckheere, Head of Financial Institutions Sales, France and Benelux, J.P. Morgan
- Daragh Kirby, Head of Sales & Marketing, Intercope
- Pierre-Antoine Vacheron, CEO Payments, Groupe BPCE

Stream 2:
Technology supporting payment advancements

13.45-14.30 A utility approach to KYC

Although utilities have come a long way in introducing best practices to incorporate regulations of multiple jurisdictions, KYC still remains a challenge for FIs and corporates. Can those challenges and the lack of operational efficiency be overcome by developing common data sets?

Moderator: Thomas Egner, Secretary General, Euro Banking Association

Speakers:

- Jeremy Donaldson, Managing Director, EMEA Banking & Capital Markets, DXC Technology
- Patrick Green, Head of Onboarding, Banking Circle
- Ekkehard Preis, Head of Group Banking Services, Erste Group

**Stream 1:
Practitioners' insights into payment trends**

14.45-15.30 Currency corridors and cross-border payment initiatives: concepts, perspectives, designs

What is expected from initiatives for cross-border payments in terms of payment experience for end customers? How do regional initiatives fit into the global context?

Moderator: Simon McConnell, EMEA Head FI Payments & Clearing TTS, Citi

Speakers:

- Saskia Devolder, Strategic Programme Director Cross-border Payments, SWIFT
- Christophe Vergne, Europe Market Development Executive Payments, Capgemini
- Russ Waterhouse, Executive Vice President, Product Development and Strategy, The Clearing House
- Michèle Zaquine, Director, Head of Propositions and Commercialisation Continental Europe - Global Liquidity and Cash Management, HSBC Continental Europe

**Stream 2:
Technology supporting payment advancements**

14.45-15.30 What is missing to realise a digital operating model

With digitisation in full swing and new technology available, where are PSPs on their journey to a digital operating model? What can traditional banks learn from challengers? How can customer offerings be further personalised?

Moderator: Marco Folcia, Financial Services Transformation, PwC Partner Italy

Speakers:

- Sirpa Nordlund, Executive Advisor, Enfuce
- Maurizio Poletto, Chief Platform Officer, Erste Group
- Renata Vilanova Lobo, Global Clearing Head, J.P. Morgan

15.45 Closing Roundtable “Looking back on two days of valuable insight”

- Krister Billing, Board Member and Chair of the Liquidity Management Working Group, Euro Banking Association
- Nicola Coyne, Board Member and Chair of the Payments Regulation Sounding Board, Euro Banking Association
- Thomas Egner, Secretary General, Euro Banking Association
- Wolfgang Ehrmann, Chairman of the Board, Euro Banking Association

Moderator: Debi Bell, Freelance Journalist

16.15 Networking time

17.00 End of conference